



*EXPECTATIONS OF US/EU BUYER
from
AFRICA BASED SINGLE ORIGIN SUPPLIER*

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CRITICAL REQUIREMENTS

- Delivery Commitments / No defaults
- Product Traceability
- Product Quality
- Global Food Safety Requirements
- Good Manufacturing Practices (GMP)
- Ethical Trading Initiatives (ETI)
- Site Security
- Corporate Social Responsibility(CSR)
- Business Sustainability

QUALITY

FOOD SAFETY

PRODUCTIVITY

SUSTAINABILITY

QUALITY & GMP

- Adherence to AFI Standards
- Work hygiene practices
- Non sweating work place
- No product spillage on ground
- Clean crates & Hand sanitization
- Section wise restrict entry & exit
- Hair Nut, Mouth Mask & Uniforms
- No damaged floors
- Insect control
- Dust control



PRODUCT TRACEABILITY

➤ It's Africa's biggest single origin advantage

➤ Traceability Check for

- Product Quality
- Fair Trade Practice

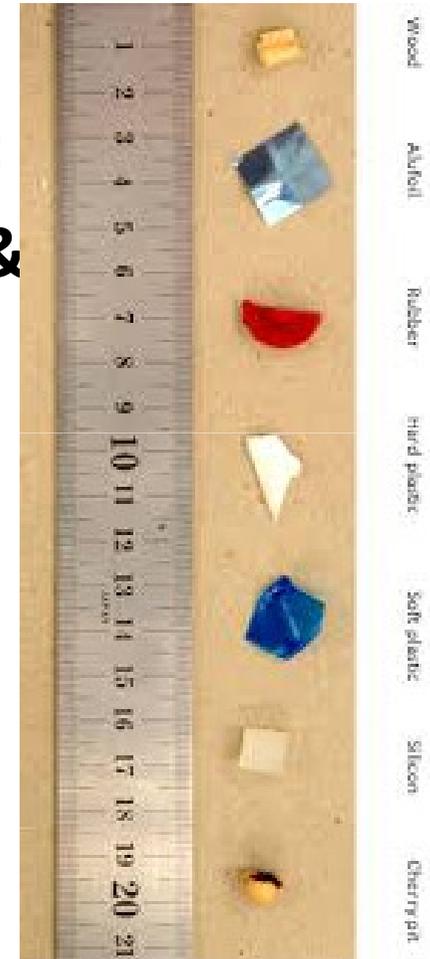
➤ Traceability Phases

- RM Traceability
- Process Traceability
- FG Traceability



FOREIGN MATTER CONTAMINATION & INFESTATION FREE PRODUCTS

- **Most important requirement of buyers**
- **Common FM in cashew to be addressed:**
 - **Stones, Hair, Paper, Metal, Cloth Pins & buttons, Plastics, Wood , Glass.. Etc**
- **Infestation – Live or dead to be avoided**
- **Microbiological issues**
 - **Salmonella**
 - **E coli etc...**



OTHER IMPORTANT REQUIREMENTS



Ethical Trading Initiative
Respect for workers worldwide

ETI

**SITE
SECURITY
CONTROLS**



SUSTAINABILITY MODELS
ARE COMMON & TOP PREFERENCE
TO ANY EU&US BUYER IN AFRICA...ANY DAY.

