

Open house  
on  
World Raw Cashew Trade Forum

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# Possible causes of 2018 crisis

- **Surplus production** in Vietnam + west Africa  
....drop in kernel prices
- **Credit crunch** as banks tightened norms both in Vietnam and India (although for different reasons)
- **Over-trading** by new entrants
- Traders **defaulted** in some place; Processors **defaulted** in some other place
- ***Why very few care about contract performance in raw cashew trade?***



# Questions?

- Can we avoid the next crisis?

# Questions?

- Can we organise ourselves better?

# Questions?

- Do we need an organised body for raw cashews?

# If yes for an organised body

- What should be goals or purpose?
- Who are the stakeholders?
- How do we go about?
- Where should the body be located?
- By when?