

**WORLD  
CASHEW  
CONVENTION  
& EXHIBITION**

**JNEC-CI**  
Journées Nationales  
des Exportateurs  
de Cajou  
de Côte d'Ivoire

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ASSOCIATION DES EXPORTATEURS  
DE CAJOU COTE D'IVOIRE

12-14 Feb, 2020  
Radisson Blu Hotel  
Abidjan, Cote d'Ivoire

# CASHEW SECTOR IN BURKINA FASO

**IBRAHIM SANFO**

*NATIONAL UNION OF CASHEW TRADERS AND EXPORTERS OF BURKINA FASO  
(UNCEA-BF)*



**13/02/2020**

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# PLAN

## **I. CASHEW PRODUCTION**

## **II. CASHEW TRADE**

## **III. CASHEW EXPORT**

## **IV. CASHEW PROCESSING**

## **V. GROWING CONDITIONS OF THE CASHEW CROP IN BURKINA FASO**

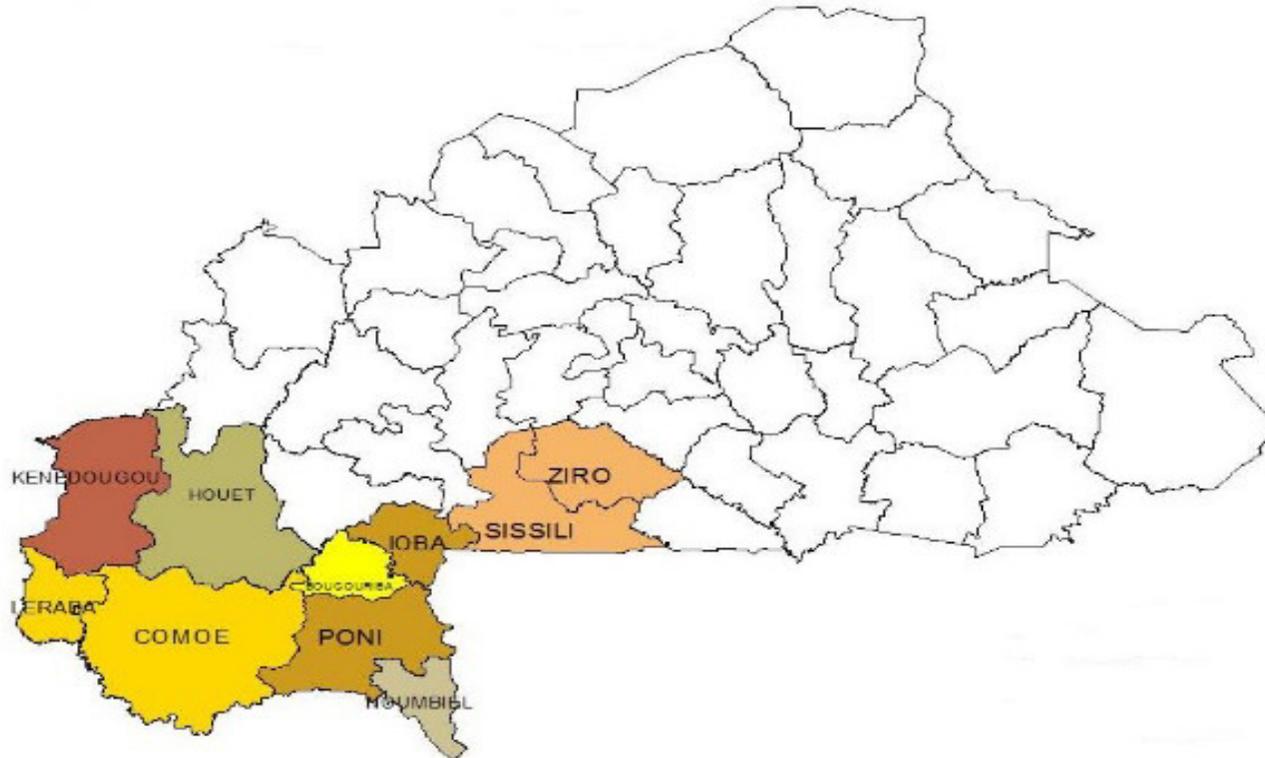
## **VI. CASHEW MARKETING CAMPAIGN 2020**

## **VII. REGULATORY CHANGES IN THE MARKETING OF CASHEW IN BURKINA**



# I. CASHEW PRODUCTION IN BURKINA FASO

## ***Production areas***



**Production areas : Cascades (40%) , South-west (30%) , Hauts-Bassins (20%) and Center-west (10%).**

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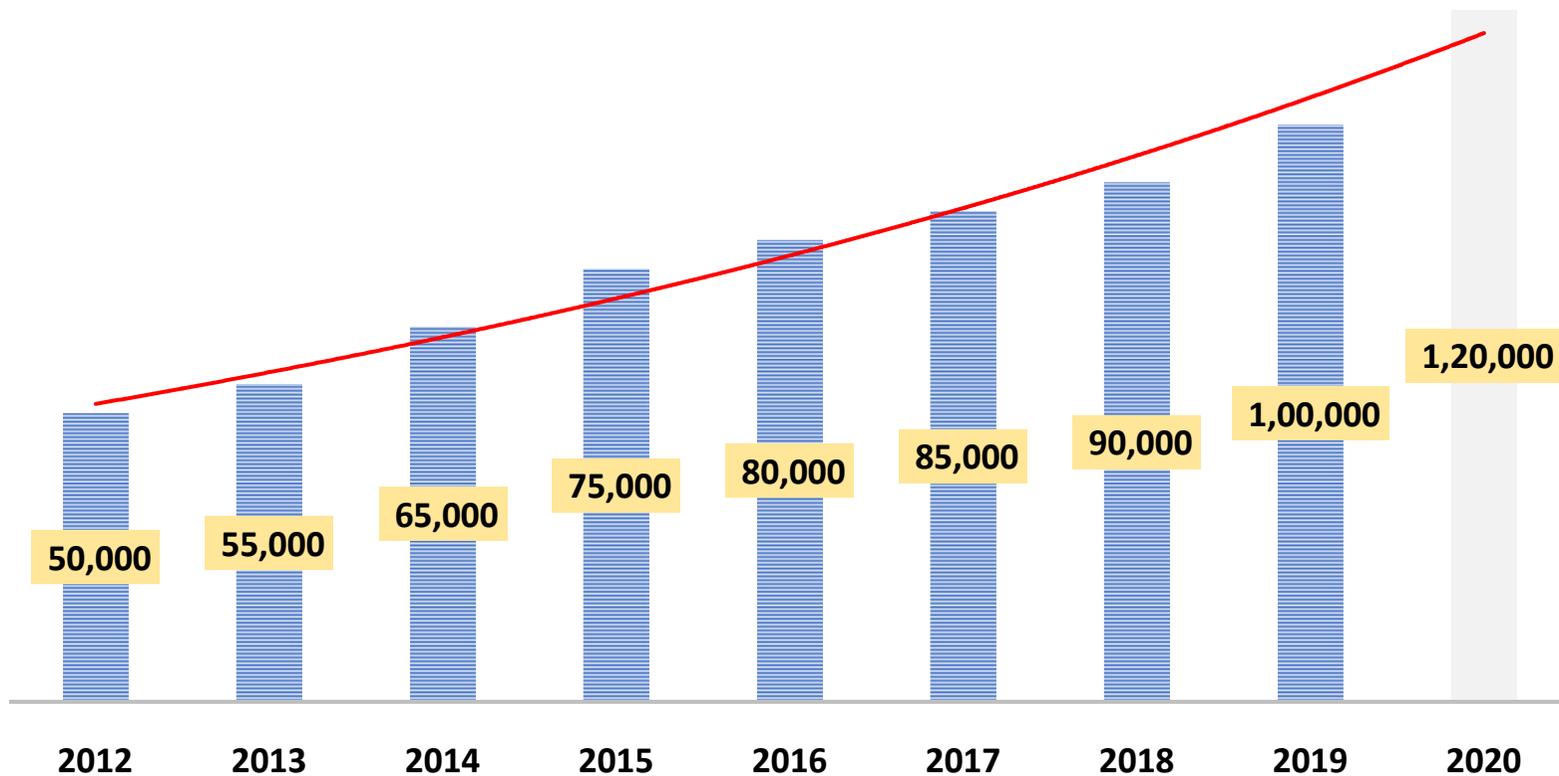
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# I. CASHEW PRODUCTION IN BURKINA FASO

***Produced Quantities in Metrical Tons***



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## II. CASHEW TRADE IN BURKINA FASO

### MARKETING PRICE

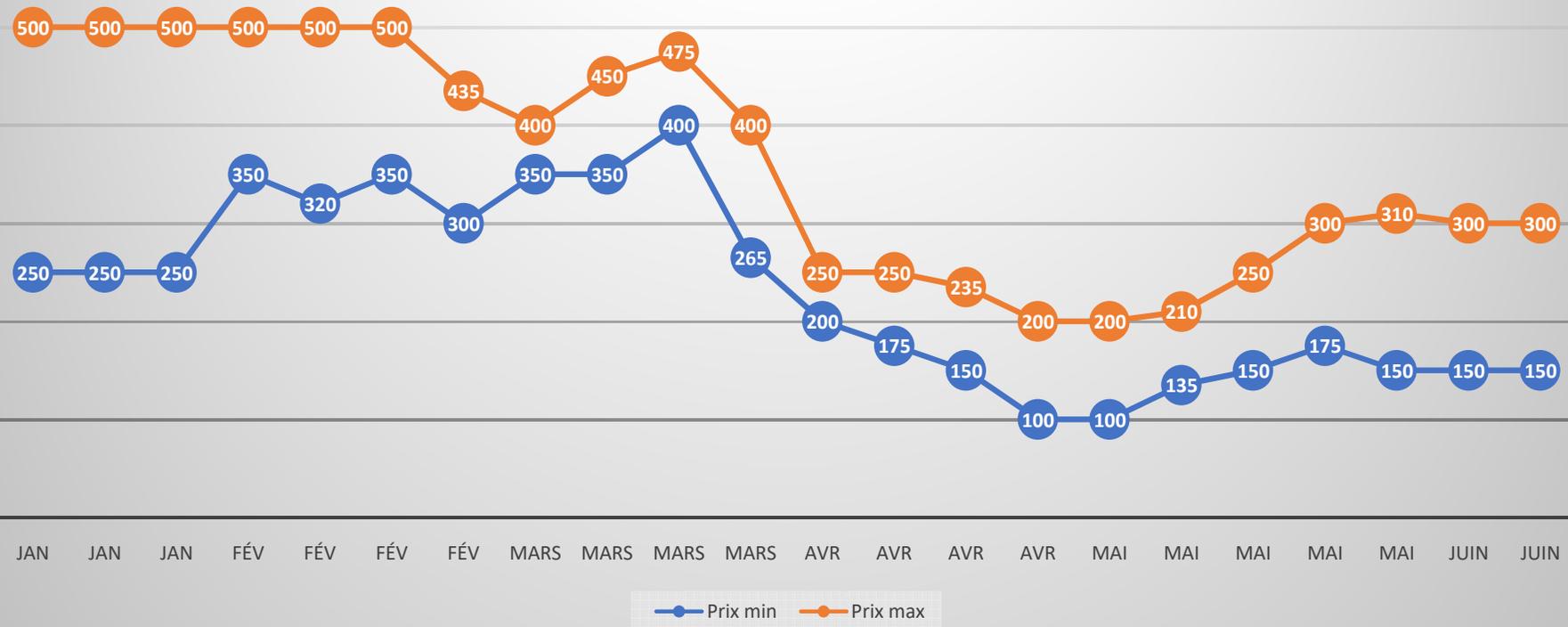
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Min and Max farm gate Prices 2019



### III. CASHEW EXPORT FROM BURKINA FASO

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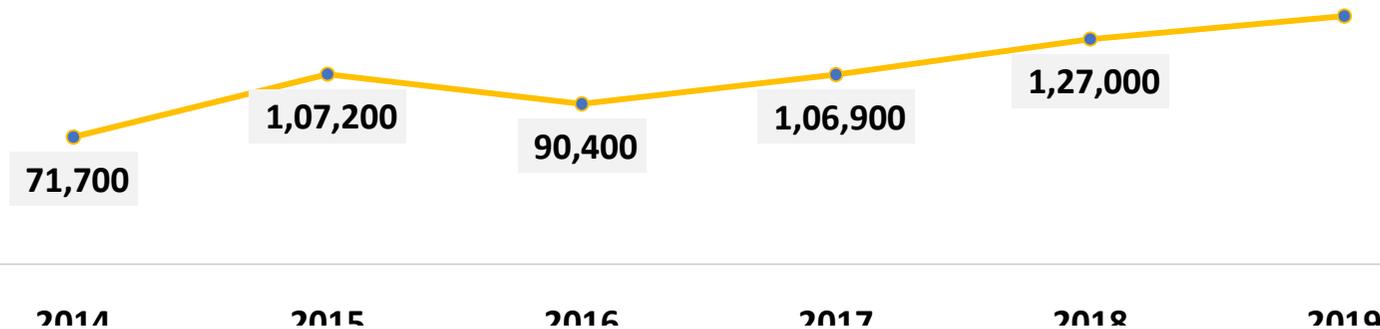
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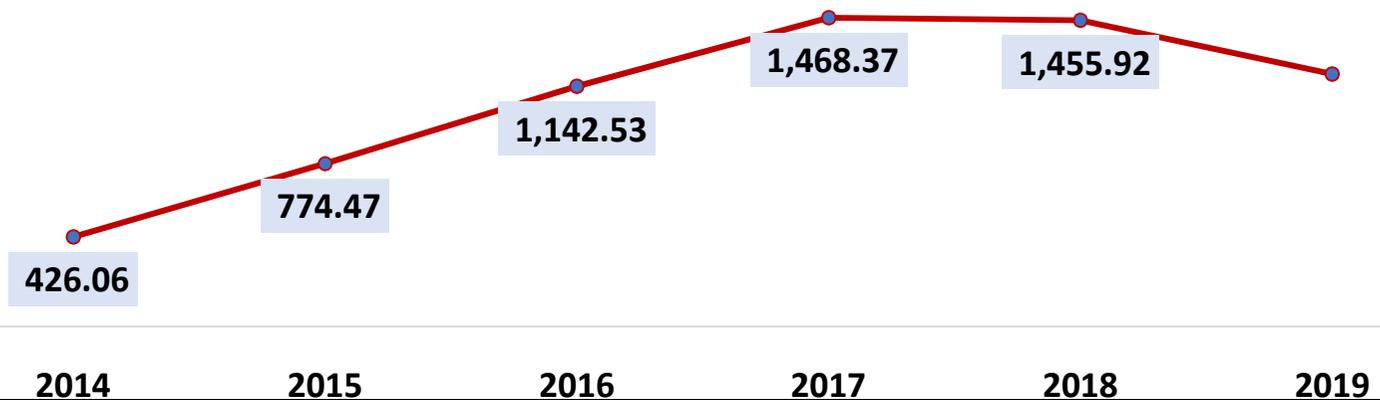
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❖ MAIN DESTINATIONS : Inde , Chine, Vietnam

❖ EXPORTED QUANTITY( METRICAL TONS)



❖ AVERAGE EXPORT PRICE (\$/MET. TON)



## IV. CASHEW PROCESSING IN BURKINA FASO



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- ❑ **Expression of need from ANTA member units at the beginning of the campaign: 20,400 tonnes**
- ❑ **Quantity processed locally in 2019: 17 200 tonnes (until October 2019) exported to Europe and America from neighbouring coastal countries (Côte d'Ivoire, Ghana, Togo, Benin).**
- ❑ **Jobs created in 2019: 3,822, 90% of which are women.**
- ❑ **Number of units: 16 in 2019 and 5 more for 2020**

## V. GROWING CONDITIONS OF THE CASHEW CROP IN BURKINA FASO

- The flowering phase has normally taken place
- The first fruits are observed in some localities
- Rainfall is acceptable this year in the cashew producing regions.
- New areas planted in the last 3 years are starting to produce
- Yield of **400-500kg/ha**
- No meteorological anomaly or particular incidence noted

**Conclusion : all the conditions are in place for a growth in national production in 2020**



## VI. CASHEW MARKETING CAMPAIGN 2020



**AVERAGE KOR 46-48**



- Campaign beginning : ***Février 2020***
- Launch prices: for a better development of the 2020 campaign we think that prices should be set so that they grow as the campaign progresses.

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## VII. REGULATORY CHANGES IN THE MARKETING OF CASHEW IN BURKINA



- In 2017: Establishment of the SEA (Special Export Authorization).
- In 2018: Introduction of the levy: **35 FCFA /kg**
- In 2019: Decrease in the amount of the levy to **25 FCFA/Kg**
- **For 2020: Perspective of the introduction of the Compulsory Flat Rate**

**Contribution (CFO )**