

<p><b>WORLD CASHEW CONVENTION &amp; EXHIBITION</b></p>	<p>Jointly organised by <b>CashewInfo.com</b><sup>®</sup></p>
<p><b>JNEC-CI</b> Journées Nationales des Exportateurs de Cajou de Côte d'Ivoire</p>	<p>&amp;</p>  <p><b>AEC-CI</b> <small>ASSOCIATION DES EXPORTATEURS DE CAJOU COTE D'IVOIRE</small></p> <p>12-14 Feb, 2020 Radisson Blu Hotel Abidjan, Cote d'Ivoire</p>

# OPEN HOUSE

Hosted by Jim Fitzpatrick  
Ingredient Sourcing Solutions  
14<sup>th</sup> February 2020 11.45 – 12.45

# The Panel



**Diaby Aboubacar**  
President.  
AEC-CI



**Mary Adzanyo**  
Director Private  
Sector Dev..  
Com Cashew.



**Vasudev Barkur.**  
CEO.  
Export Trading Group.



**Karim Berthe**  
Directeur de la  
Transformation  
CCA.



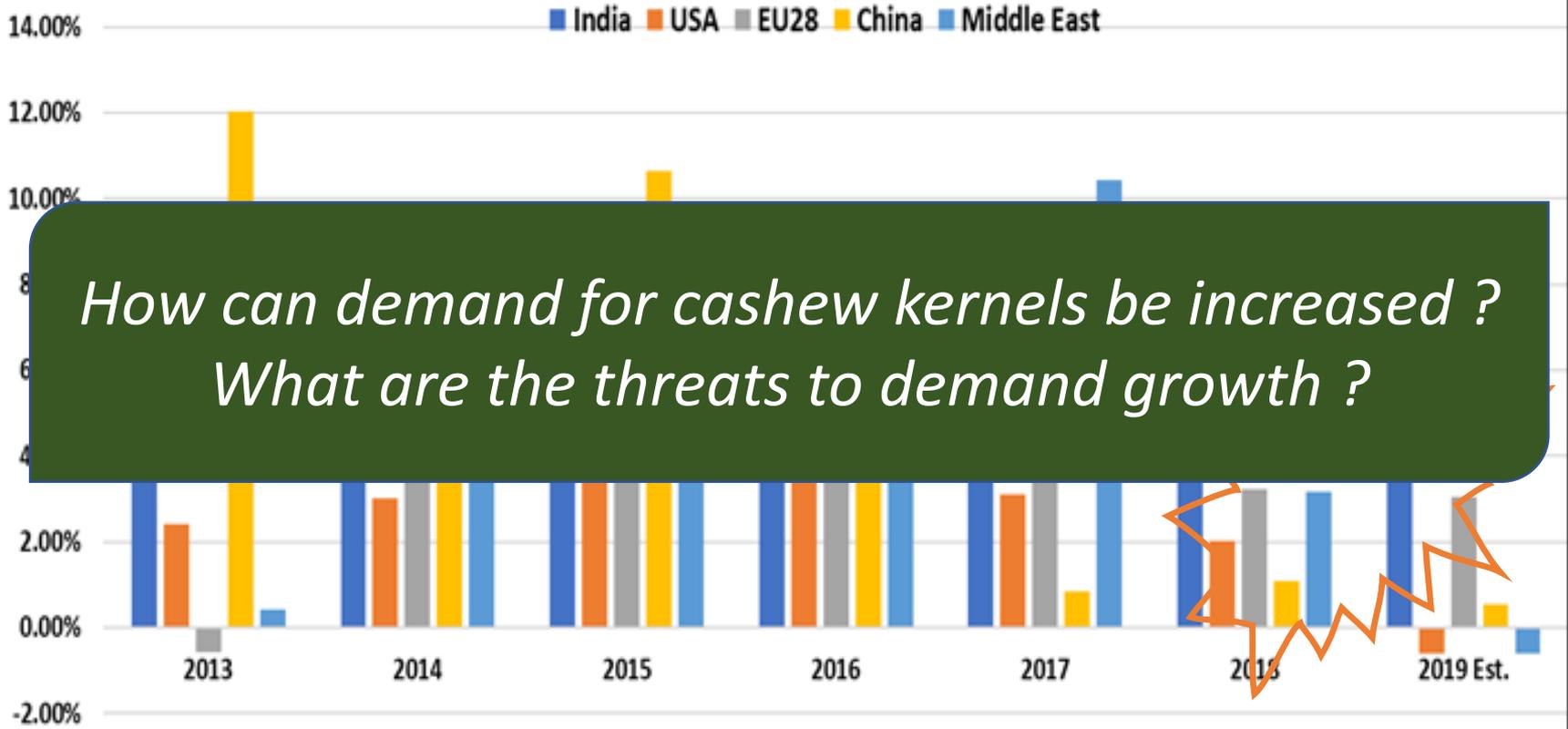
**Wim Schipper.**  
Director.  
Intersnack  
Procurement



**Olatunji Owoeye.**  
CEO Elephant Group  
NCAN

# Topic 1

## Comparing Growth Rates for Cashew Consumption rolling 5 year CAGR





*Are speculation  
and price  
volatility in the  
RCN trade  
threatening  
production  
growth ?*

# Processing in Africa

1970's  
East Africa

1980's  
Tanzania

1990's  
Mozambique  
2<sup>nd</sup> Gen

2000's  
Small scale West Africa,  
Ghana.

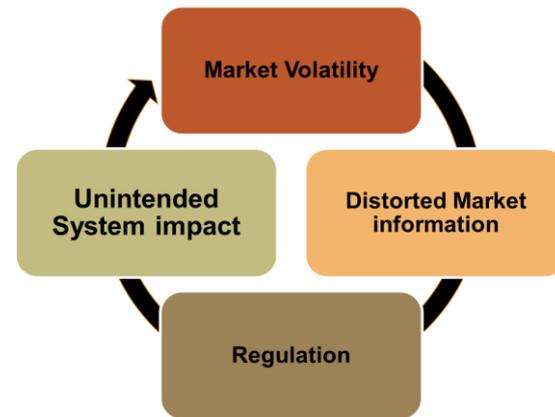
2010's  
Cote d'Ivoire,  
Mozambique, Nigeria



*They say this time it's  
different!  
Is it?*



Governments have become more involved – e.g. protectionism in India , incentives for processors in Cote d'Ivoire and direct buying in Tanzania. Have these interventions been effective and are they helping or harming the sector globally?



Cashew Crisis

## Despair in Kerala as banks start seizing cashew factories

Several businessmen in India's cashew industry hub have defaulted on loans since 2016, and at least three lakh workers have lost their jobs.

## Cashew exporters facing rough weather

ET Bureau | Feb 16, 2018, 05:48 PM IST

SATURDAY, OCTOBER 2  
**Cashew  
row bi**

**Vietnam**  
Government  
BUSINESS  
Last update 16:00 |  
VN cashew prod

How can we tell our story better?  
What story should we tell?

t  
23:05 IST  
23:05 IST

**TOGO FIRST**  
INVEST IN TOGO  
NEWS | ENTREPRENEURS | LOGISTIC HUB  
Togo imposes tax on cashew nut export

HOME POLITICS & LAWS SOCIETY ECONOMY  
Viet Nam News > Economy  
Cashew factories shut down due to lack of nuts

IEG Vu

## Cashew nuts steepen price decline

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*Gone to lunch*

~~OPEN~~ HOUSE

THANK YOU, ENJOY COTE D'IVOIRE  
& SAFE TRAVELS.