

PRESENTATION OF THE CASHEW NUT PRODUCTION AND MARKETING SITUATION IN 2019 AND HARVEST PROSPECTS FOR 2020

CASE OF TOGO



2019 CASHEW NUT PRODUCTION AND MARKETING SITUATION

- Production for the 2019 marketing season is 22 937 tonnes.
- 18 747 tonnes are collected by buyers
- 4,190 tonnes are purchased by processing plants
- 18 747 tonnes are exported by the Exporters

PERSPECTIVES DE RECOLTE 2020

It should be noted that since 2015, significant efforts have been made to get the sector off the ground, whether through the support of technical partners, particularly the GIZ, or through government support through various projects.

- Increase in production area
- Training on good agricultural practices
- Introduction of improved seeds
- The training of 239 master grafters _ Grafting and grafting-on mastery
- Equipping young people to rejuvenate plantations
- Adoption of the national plan for the development of the sector in 2019 with several axes to boost production in quantity and quality.

PRODUCTION QUANTITY FOR 2020

The sum of all these actions and the expected effects give us hope for a minimum harvest of 25,000 tonnes for the 2020 marketing year.

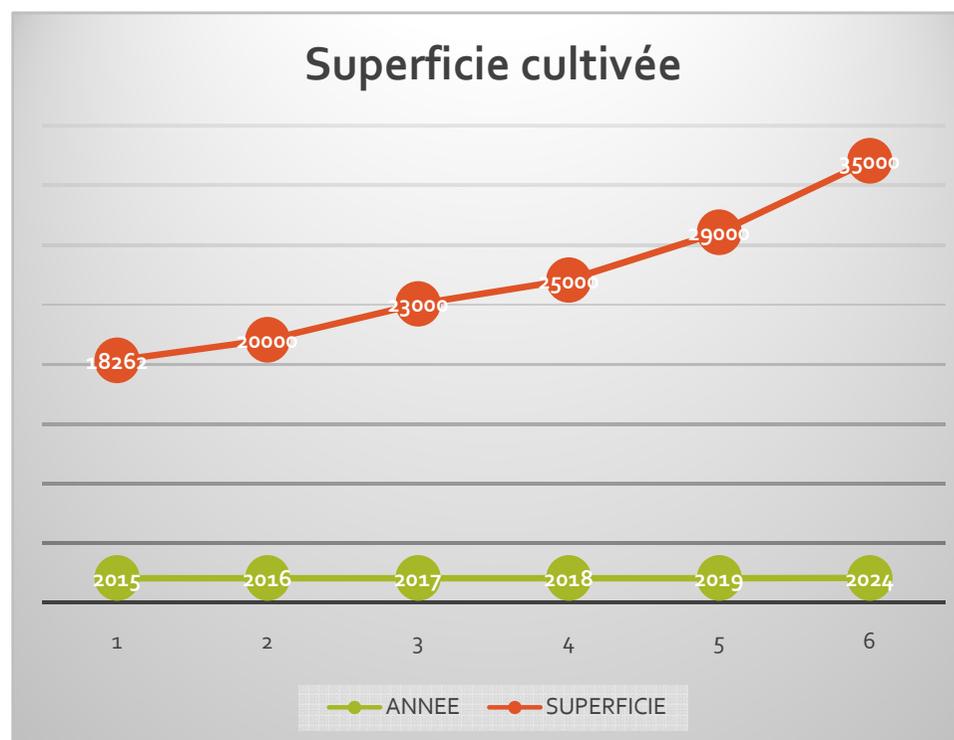
Our hope is to go beyond 30,000 tons in 2024...

Evolution of production and planted areas

QUANTITÉ DE PRODUCTION



Superficie cultivée



PRICES RANGE

At this level it should be noted that Togo is no exception in terms of price fluctuations in previous marketing years. And we dare to believe that it will be the same for this year 2020.

Anyway, each year an **indicative price** is fixed by consensus by the actors of the value chain of the sector themselves and the State grouped in the **CCFA** (Coordination Committee of the Cashew nut sector).

It should be noted that the cashew sector in Togo is organized as an interprofession.

CIFAT: Conseil Interprofessionnel de la Filière Anacarde du Togo (Interprofessional Council of the Cashew Sector of Togo)

It is composed of 5 families

- Nurserymen Family
- Producers' Family
- Farm gate Buyers' family
- Processors' Family
- Exporters' Family

INDICATIVE PRICE FOR 2020

A preliminary meeting of the actors suggests a target farm gate price around 500f/kg.

However, given the current market trend, I personally believe that, while awaiting a consensus at our next decisive meeting to set the price, this year's indicative price will be set at around 400f/kg.

Thank you for your attention

Robert K. SEDJRO

*Président CEFA _
Conseil des Exportateurs de la Filière Anacarde*