

# CASHEW PRODUCTION IN BURKINA FASO ASSESSMENT AND PROSPECTS

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## I. PRESENTATION OF BURKINA FASO

## II. ORGANIZATION OF THE SECTOR

**III. GOVERNMENT POLICIES** 

IV. 2021 CAMPAIGN

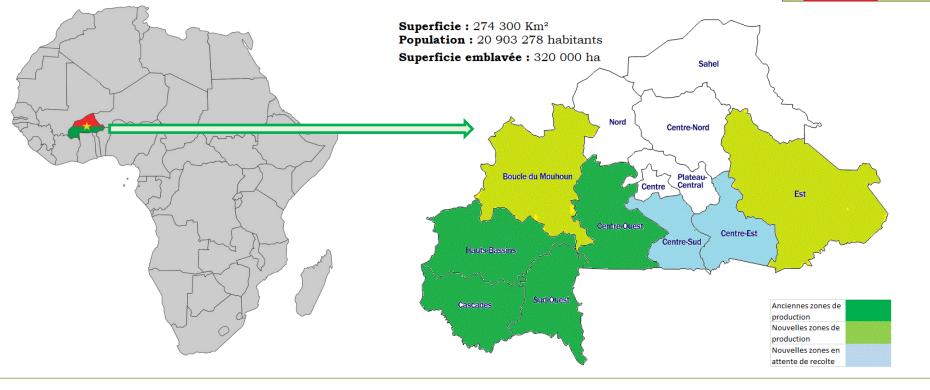
V. GROWTH CONDITIONS AND 2022 FORECASTS

## VI. CONCLUSION



## I. PRESENTATION OF BURKINA FASO

Burkina Faso is a landlocked country located in "the heart" of West Africa. It shares borders with Mali, Niger, Benin, Togo, Ghana and Côte d'Ivoire.





#### **II. ORGANIZATION OF THE SECTOR/Direct actors**





## Interprofessional Cashew Committee of Burkina (2015)



National Union of Cashew Producers of Burkina (UNPA-BF)

Created in 2013 More than 23,500 farmers and 650 Farmers cooperatives



National Association of Cashew Processors of Burkina Faso (ANTA-BF) Created in 2012 More than 11,000 jobs created, 90% are women



National Union of Cashew Traders and Exporters of Burkina (UNCEA-BF)

Created in 2016 More than 2000 active members





#### Support from State technical services

- The Ministry of Agriculture, Hydro-agricultural Developments (MAAH): advisory support, training for producers;
- the Institute of the Environment and Agricultural Research (INERA): The National Center for Forest Seeds (Cresearch and training for the development of agricultural crops (cashew);
- NSF): Provision of improved seeds.
- **The Burkinabè Cashew Council (CBA):** Regulation of the market and support for umbrella organizations in the cashew sector

#### supporting projects

- Production development: Pada Red+, Cashew Challenge, PRO CASHEW
- Capacity building for producers: Comcashew





- In 2017: Establishment of the ASE (Special Export Authorization)
- In 2018: Introduction of the levy: 35 FCFA / kg
- Since 2019: Amount of levy: 25 FCFA/kg
- For 2022: Prospect for the introduction of the Compulsory Lump

**Sum Contribution (CFO)** 





#### Weather conditions

- good rainfall
- slight disturbances in production due to the early installation of heat

#### Production

• Yield:

400 to 500 kg/ha

• Quantity:

145,000 tons

• Nut quality:

KOR 45-47

### **Production** areas

- Hauts Bassins (38%)
- Cascades (29%)
- South West (20%)
- Center West (10%)
- Boucle du Mouhoun
  (2%)
- East (1%)

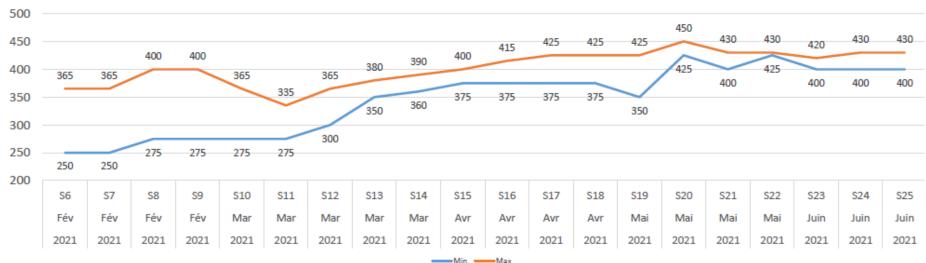
Increase in production from 120,000 T in 2020 to 145,000 T in 2021



## Average export price: 1455 USD/tons



Evolution des Prix bord-champ de la noix de cajou brute au Burkina Faso (Source: n'kalô)



## MAIN DESTINATIONS: India, China, Vietnam







□ 23 processing units

□ Processing capacity: 40,000 T

□ **Quantity processed in 2021:** 15,000 T, i.e. approximately 10% of national production

**Export areas: Tunisia,** United States of America, Europe, Asia

# 2022: increase in the conversion rate given the continuous creation of new units



#### Weather conditions

- Good rainfall in cashew producing regions;
- Normal development of the flowering phase;
- Start of picking in new and old production areas

## **Good Agricultural Practices**

- -Replacement of aging plants by overgrafting techniques;
  - Increasingly widespread use of improved seeds (polyclonal);
  - -Increasing use of nurseries in new areas;
    - use of high-yielding plants

#### Average return

500 kg/ha

#### **Forecast quantity**

160,000 tons

Nut quality KOR 46-49









Launch of the campaign February 26, 2022



## **AVERAGE KOR 48**



Export forecast: 150,000 T

including 130,000 T of production from Burkina



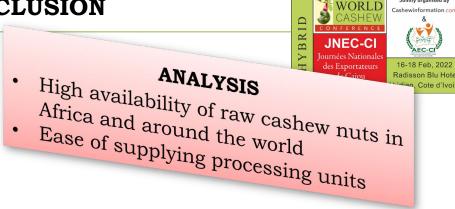
Fixing a floor price at the farm gate



## **VI. CONCLUSION**

## **CONSTAT**:

Climate favorable to good production throughout the northern hemisphere Increase in production in most countries: Asia, Cambodia, West Africa (+ 20% growth) Early appearance of nuts in Burkina Fall in export prices from West Africa to Vietnam (1300 USD/t at the end of December 2021, to around 1150 USD/t today)



## RECOMMANDATION

- Consider a base of 1000 USD/t FOB for the start of the campaign (out turn 47-49, good quality)
- Encourage producers not to store their nuts and to sell them as soon as possible

Jointly organised by







# **THANK YOU FOR**

# **YOUR KIND**

**ATTENTION**